



DOUG HURLEY

CORPORATE CONSULTANT / EXECUTIVE COACH

CONTACT

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PROFILE

Doug is a business owner, consultant, and coach that inspires business leaders to become the best leader they can be. He has a record of achievement and demonstrated success driving multi-million dollar sales within the software industry and pharmaceutical-managed markets while providing impact-laden sales and account leadership in a highly competitive marketplace. Doug is also a battle-tested Special Operations soldier, officer, and pilot who deployed to Afghanistan/Iraq multiple times, resulting in several combat medals with valor.

CERTIFICATIONS

- 100X Leader Certified**
GiANT Worldwide
- 5 Voices Certified Trainer**
GiANT Worldwide
- GiANT Certified Coach**
GiANT Worldwide
- RightPath Certified**
RightPath Resources
- Predictive Index® Analyst Certification**
The Predictive Index
- Enneagram Trainer**
Imago Dei Ministries
- Negotiation and Leadership**
Harvard Business School
- Commissioned Pastor**
North Point Ministries, Inc.

EDUCATION

- GEORGE FOX UNIVERSITY
Doctor of Ministry, Leadership and Spiritual Formation
2017-2019
- TRINITY INTERNATIONAL UNIVERSITY
Master of Arts (M.A.), Christian Studies
2006-2010
- AUSTIN PEAY STATE UNIVERSITY
Master of Arts (M.A.), Business/Corporate Communications
1995-1998
- OHIO UNIVERSITY
BSC, Communications and Political Science
1988-1992

EXPERIENCE

- DIRECTOR OF WORKPLACE MINISTRY
North Point Ministries | 2015-2021
- SALES OPERATIONS MANAGER
ICS | 2013-2015
- ACCOUNT MANAGER
Pfizer | 2005-2013
- US ARMY OFFICER
US Army | 1993-2005

AREAS OF EXPERTISE

- Executive Coaching
- Sales Coaching
- Leadership Consulting
- Talent optimization
- Talent acquisition
- Succession planning
- Team performance
- Assessment Tools